

## January Prior Year Sales

	Jan-06	Jan-07	Jan 2008	Jan 2009	Jan 2010	Jan 2011	Jan 2012	Jan 2013	Jan 2014	Jan 2015
<b>860 Bellingham</b>										
Units Sold	56	77	60	38	30	45	42	52	63	53
Avg List	\$320,781	\$370,385	\$375,652	\$304,138	\$353,902	\$320,879	\$274,613	\$341,261	\$354,494	\$330,138
<b>Avg Sold</b>	<b>\$312,674</b>	<b>\$356,454</b>	<b>\$356,596</b>	<b>\$291,985</b>	<b>\$341,664</b>	<b>\$305,243</b>	<b>\$263,162</b>	<b>\$323,231</b>	<b>\$340,319</b>	<b>\$318,898</b>
<b>Median Sold</b>	<b>\$297,500</b>	<b>\$300,000</b>	<b>\$296,475</b>	<b>\$280,000</b>	<b>\$269,500</b>	<b>\$270,000</b>	<b>\$237,500</b>	<b>\$262,450</b>	<b>\$289,900</b>	<b>\$295,000</b>
CDOM	60	120	141	133	103	116	163	94	90	73
% of List	97%	96%	95%	96%	97%	95%	96%	95%	96%	97%
<b>870 Ferndale</b>										
Units	19	22	18	7	24	11	20	5	14	29
Avg List	295530	\$390,447	\$275,616	\$228,368	\$268,044	\$263,264	\$256,050	\$251,753	\$267,346	\$306,720
<b>Avg Sold</b>	<b>292079</b>	<b>\$379,858</b>	<b>\$268,415</b>	<b>\$227,486</b>	<b>\$259,758</b>	<b>\$254,518</b>	<b>\$247,706</b>	<b>\$247,950</b>	<b>\$258,775</b>	<b>\$299,628</b>
<b>Median Sold</b>		<b>\$352,793</b>	<b>\$228,150</b>	<b>\$228,000</b>	<b>\$246,000</b>	<b>\$224,900</b>	<b>\$234,000</b>	<b>\$240,000</b>	<b>\$237,500</b>	<b>\$285,000</b>
CDOM	77	137	174	224	119	125	155	53	126	165
% of List	99%	97%	97%	100%	97%	97%	97%	99%	97%	98%
<b>850 Sudden Valley</b>										
Units	13	10	7	10	7	6	10	5	11	12
Avg List	\$260,964	\$268,540	\$306,514	\$305,245	\$300,243	\$211,300	\$243,410	\$210,360	\$211,391	\$175,429
<b>Avg Sold</b>	<b>\$258,185</b>	<b>\$265,056</b>	<b>\$297,271</b>	<b>\$293,784</b>	<b>\$288,914</b>	<b>\$203,000</b>	<b>\$236,430</b>	<b>\$201,880</b>	<b>\$209,073</b>	<b>\$169,000</b>
<b>Median Sold</b>		<b>\$253,950</b>	<b>\$298,000</b>	<b>\$312,450</b>	<b>\$274,000</b>	<b>\$211,000</b>	<b>\$224,950</b>	<b>\$174,900</b>	<b>\$192,000</b>	<b>\$151,000</b>
CDOM	57	164	223	309	68	225	105	110	128	156
% of List	99%	99%	97%	96%	96%	96%	97%	96%	99%	96%
<b>880 Birch Bay/Blaine</b>										
Units	24	25	12	10	10	10	18	16	16	16
Avg List	\$373,446	\$311,778	\$228,821	\$282,305	\$251,911	\$238,560	\$276,639	\$234,831	\$277,375	\$250,416
<b>Avg Sold</b>	<b>\$355,924</b>	<b>\$308,036</b>	<b>\$221,420</b>	<b>\$262,135</b>	<b>\$274,896</b>	<b>\$229,445</b>	<b>\$255,258</b>	<b>\$227,053</b>	<b>\$270,813</b>	<b>\$243,013</b>
<b>Median Sold</b>		<b>\$259,950</b>	<b>\$203,500</b>	<b>\$236,000</b>	<b>\$210,490</b>	<b>\$226,500</b>	<b>\$225,000</b>	<b>\$177,050</b>	<b>\$241,750</b>	<b>\$242,450</b>
CDOM	94	194	83	154	198	181	180	144	387	113
% of List	95%	99%	97%	93%	98%	96%	92%	97%	98%	97%
<b>885 Lynden</b>										
Units	13	12	9	11	13	10	8	13	7	19
Avg List	\$399,512	\$373,650	\$349,175	\$301,400	\$253,612	\$269,540	\$206,032	\$297,546	\$285,100	\$349,263
<b>Avg Sold</b>	<b>\$379,100</b>	<b>\$367,296</b>	<b>\$330,860</b>	<b>\$286,450</b>	<b>\$247,262</b>	<b>\$260,620</b>	<b>\$198,175</b>	<b>\$290,308</b>	<b>\$278,643</b>	<b>\$341,511</b>
<b>Median Sold</b>		<b>\$345,750</b>	<b>\$317,900</b>	<b>\$249,800</b>	<b>\$240,000</b>	<b>\$252,450</b>	<b>\$186,500</b>	<b>\$296,000</b>	<b>\$230,000</b>	<b>\$332,000</b>
CDOM	80	149	164	179	130	153	109	146	76	125
% of List	95%	98%	97%	95%	97%	97%	96%	98%	98%	98%
<b>890 Nooksack Valley</b>										
Units	9	5	8	7	5	5	9	4	6	4
Avg List	\$281,117	\$251,500	\$470,950	\$199,936	\$296,760	\$211,440	\$207,167	\$167,500	\$200,967	\$196,100
<b>Avg Sold</b>	<b>\$274,128</b>	<b>\$276,667</b>	<b>\$430,225</b>	<b>\$195,121</b>	<b>\$285,200</b>	<b>\$205,980</b>	<b>\$196,100</b>	<b>\$158,325</b>	<b>\$199,033</b>	<b>\$188,250</b>
<b>Median Sold</b>		<b>\$230,000</b>	<b>\$297,000</b>	<b>\$205,000</b>	<b>\$265,000</b>	<b>\$161,000</b>	<b>\$182,000</b>	<b>\$169,500</b>	<b>\$204,000</b>	<b>\$193,000</b>
CDOM	3	190	125	91	76	135	206	367	158	80
% of List	98%	95%	91%	98%	96%	97%	95%	95%	99%	96%
<b>895 Mt Baker</b>										
Units	12	11	9	3	5	4	4	12	12	9
Avg List	\$156,500	\$132,918	\$166,811	\$108,717	\$149,980	\$65,188	\$85,325	\$325,342	\$177,367	\$257,517
<b>Avg Sold</b>	<b>\$151,183</b>	<b>\$126,841</b>	<b>\$152,778</b>	<b>\$104,817</b>	<b>\$145,700</b>	<b>\$62,625</b>	<b>\$79,600</b>	<b>\$306,733</b>	<b>\$173,050</b>	<b>\$247,989</b>
<b>Median Sold</b>		<b>\$124,000</b>	<b>\$170,000</b>	<b>\$111,000</b>	<b>\$130,000</b>	<b>\$57,250</b>	<b>\$54,450</b>	<b>\$151,950</b>	<b>\$145,000</b>	<b>\$267,000</b>
CDOM	89	133	199	232	89	88	134	255	129	85
% of List	97%	95%	92%	96%	97%	96%	93%	94%	98%	96%
<b>Total Whatcom County</b>										
Units	153	166	129	91	99	93	113	119	132	147
Avg List	\$317,749	\$337,582	\$336,630	\$286,349	\$287,480	\$272,755	\$251,081	\$297,587	\$296,561	\$296,938
<b>Avg Sold</b>	<b>\$308,708</b>	<b>\$327,647</b>	<b>\$320,790</b>	<b>\$274,319</b>	<b>\$278,175</b>	<b>\$261,018</b>	<b>\$239,518</b>	<b>\$284,780</b>	<b>\$286,651</b>	<b>\$288,075</b>
<b>Median Sold</b>	<b>\$281,000</b>	<b>\$287,250</b>	<b>\$270,000</b>	<b>\$249,800</b>	<b>\$245,000</b>	<b>\$238,000</b>	<b>\$225,000</b>	<b>\$246,500</b>	<b>\$250,000</b>	<b>\$267,000</b>
CDOM	69	140	147	197	134	135	156	130	140	110
% of List	97%	97%	95%	91%	97%	96%	95%	96%	97%	97%